

# AUTO-ENROLMENT



MONEYCUBE.IE INVEST IN YOUR FUTURE



## Why is Auto-Enrolment being introduced?

Not enough people have occupational or supplementary pension coverage to help them to maintain a reasonable standard of living in retirement when they rely on the State pension alone.



Only **1 in 3** private sector workers have supplementary pension coverage.



**Individual** retirement savings.



Leading to a reduction in living standards in retirement.



## Who is being Auto-Enroled?

#### Employees in Ireland who:

- Earn over €20,000 per year.
- Are aged between 23 and 60.
- Are not already in a pension scheme.

## What does it mean for employers?

All of your employees who meet the eligibility criteria will be enrolled.

- Contribution collection will be managed through payroll software.
- Employer contributions will be deductible for corporation tax purposes.
- You will be required to match employees' contributions up to an eventual maximum of 6%, applying to employees' gross salary up to €80,000.



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### CONTRIBUTIONS

Contribution rates will be phased in so that employers and employees are given time to adjust to the system.

Year 1 to 3	Year 4 to 6	Year 7 to 9	Year 10+
1.5%	3%	4.5%	6%

Failing to meet your auto-enrolment obligations may result in penalties and prosecution.

## <u>Case study</u> example of worker earning €20,000 a year

	Employee Yearly Contributions	Employer Yearly Contributions	State Yearly Top-up	Total Yearly Contributions
Year 1 to 3	€300	€300	€100	€700
Year 4 to 6	€600	€600	€200	€1,400
Year 7 to 9	€900	€900	€300	€2,100
Year 10+	€1,200	€1,200	€400	€2,800



### AUTO ENROLMENT V OCCUPATIONAL PENSION SCHEME

	Auto-enrolment Scheme	Occupational Pension Scheme
Implementation Cost	No	Yes
Employer contributions tax deductible for corporation tax	Yes	Yes
Advisory support provided	No	Yes
Investment range	Limited to 4 funds	Extensive
Tax relief for members	Equates to 25% tax relief	At marginal rate of tax (20% or 40%)
Investment Cost	TBC	Relative to size of scheme
Ability to structure	No	Yes
Ancillary benefits for members	No	Yes
Retirement support	No	Yes
Annual benefit meetings with members	No	Yes
Meet minimum requirements for pension access	Yes	Yes
Tax free lump sum on retirement	TBC	Yes
Ability to switch funds	Limited	Yes
Ability to make additional voluntary contributions	No	Yes
Goodwill generated by employer	No	Yes
Ability to claw back employer contributions	No	Yes
Recruitment & retention employee benefit	No	Yes
Ability to apply to all staff	No	Yes
Online access & tools	Unknown	Yes
Fund management	Unknown	Transparency



### We are here to help!

### Moneybox Financial Ltd ("Moneycube") is a leading provider of investment and pensions advice in Ireland.

Moneycube enables companies and individuals to take control of their investments and pensions through better use of technology, transparent pricing, and straight talking about money. We also offer employee engagement solutions to Irish businesses.

#### MONEYCUBE IS:

- Authorised by the Central Bank of Ireland to act as an investment intermediary under the Investment Intermediaries Act 1995 (as amended) and an insurance intermediary under the European Communities (Insurance Mediation) Regulations, 2005.
- A member of the Investor Compensation Scheme, Ireland's statutory compensation fund for customers of authorised investment firms.
- A member of Brokers Ireland.
- Here to help.



Ralph Benson

ralph.benson@moneycube.ie 087 667 1167



Feargal McKenna

feargal.mckenna@moneycube.ie 083 830 9909



Olive Rvan

olive.ryan@moneycube.ie 01 969 7602



Aran O'Toole

aranotoole@moneycube.ie 01 969 7604



68 Harcourt Street, Dublin 2



helpdesk@moneycube.ie



(01) 699 1110



in www.linkedin.com/company/moneycube



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VISIT US: www.moneycube.ie



### Support for employees:

A good financial advisor will also support your employees as part of their pension service. Some services you should also consider are:

## Full range of services we provide:

- 1-1 financial advisory consultations
- Pension consolidation services
- Investing lump sums
- Regular savings
- Life assurance
- Income protection
- Approaching retirement advice

# Moneycube is for you!

## FINANCIAL ADVICE FOR EMPLOYEES

Access to financial advice is a key benefit for many employees. It need not cover pension matters only. It can also cover life assurance, savings and investments, and estate planning.

#### **ADVICE AT RETIREMENT**

Retirement brings changes to your employee's finances.

There are important decisions to be made on how to draw down pension savings, and planning future income.

By working through these options with retiring employees, a financial advisor can help ease the transition from staff member to retiree, and reduce the burden the former employer.

At retirement, employees have a range of options on how to draw the benefits of their pension savings. Moneycube can help your staff work through these options and plan their retirement income.



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